

# **ANNUAL REPORT**





## Celebrating 50 Years In Brooklyn

In June, we cut the ribbon on our newly renovated Brooklyn branch, just in time to celebrate the 50th anniversary of when we first opened our doors in Brooklyn.

### What's New

Two-way video conferencing for drive-up customers



Self-service coin-counting station



State-of-the-art ATM with envelopefree deposits



Present for the ribbon cutting were members of the Bank's board

of directors with Brooklyn Business Association President, Keith Gosselin, Northeastern Connecticut Chamber of Commerce

President, Joe Carlone and Brooklyn Branch Manager, Melissa Waite.

Customer service pods

Jewett City Savings Bank donated \$2,500 to the Brooklyn Cares Community Center and Brooklyn Schools PTO through the 50th Anniversary Checking for Charity campaign.



Pictured from left to right: Jewett City Savings Bank Brooklyn Branch Manager, Melissa Waite, Brooklyn Cares Community Center Officers, Jill Bourbeau and Jo-Ann Chenail, Jewett City Savings Bank President & CEO, Michael Alberts.



Pictured from left to right: Jewett City Savings Bank Brooklyn Branch Manager, Melissa Waite, Brooklyn Schools PTO representatives, Ileana Delegan, Harrison Delegan and Bob Chenail, Jewett City Savings Bank President & CEO, Michael Alberts.

During the celebration, we distributed custom posters featuring Jewett City Savings Bank savings mascot, Stash McCash, with new Brooklyn friends.



# **President's Letter**

On behalf of the Bank's Board of Directors and senior management, I'm pleased to share particularly good news about the Bank's financial performance for 2024. Against a budget of \$3.539 million of net income, we earned \$3.967 million. This was the second-best year for the Bank, only exceeded by our 2023 net income of \$4.258 million.

The continuing transformation of the Bank into a commercial, mutually-owned community bank has been very successful; at year-end 61% of our loans were commercial loans. Those loans generated 68% of our loan income in 2024.

In 2024, the Bank donated almost \$200 thousand of appreciated securities to the Jewett City Savings Bank Foundation. As a result, the Foundation's balances swelled to nearly \$2.7 million at December 31. In 2025, the Foundation anticipates making more than \$133 thousand of donations to local first responders, area food banks, and local community-based organizations.

One year ago, the Bank welcomed Beth Steele and Louis Demicco, III as new members of the Board of Directors, and Scott Davis, Doug Hall, Melissa Meyers, and Erin Palonen as new Corporators. I thank all six for their civic commitment and their dedication to our mutual savings bank model, now nearly 152 years old.

In other news, we have recently completed the remodeling of our Dayville office. The relocated drive-up ATM, expanded drive-thru capabilities, new equipment, and completely refurbished interior have been well-received in the Killingly community. With this renovation, six of our seven branches now feature a customer-centric service experience. This enhancement encourages longer, more private conversations with our customers, and hopefully, deeper banking relationships.

Over the past several years the Bank has engaged the Long Group to help identify potential new markets that would benefit from our customer-focused approach to banking relationships. We are working hard to leverage this information and secure new branch locations for the Bank.

In a similar vein, the Bank is investing aggressively in its ability to better serve our customers with thoughtful, innovative product and service solutions designed in particular to reduce the incidence of fraud and improve access to commercial, residential, and consumer loan credit.

On a final note, the banking landscape continues to evolve both nationwide and close to home. While we anticipate that we will have a regulatory reprieve of sorts over the next several years, there are powerful economic forces at work that are continuing to make it very difficult for more modest financial institutions like ours, no matter how well run, to compete effectively. This said, senior management continues to have a laser-like focus on leveraging our extremely high capital level, our strong earnings, and our skilled employee base, to grow our Bank and well-serve our customers for many more years to come.

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Michael L. Alberts President & CEO

### Jewett City Savings Bank Takes Center Stage at the Woodstock Fair

"For generations of neighbors, attending The Woodstock Fair has become a Labor Day tradition – We are proud to be a part of that rich history," said Michael Alberts.





# **Giving Back**

The Jewett City Savings Bank Foundation awarded grants to a broad range of organizations meeting the needs of neighbors in the communities we serve.

	Emergency Services	\$40,108
7.30% 7.89%	Arts & Culture	\$15,500
SV.	Education	\$15,000
3.26% 2024 Grants 73.26% Totaled	Youth Services	\$8,500
\$116 //08	Social Services	\$14,000
5.89°	Libraries	\$3,800
<b>67</b> 34.45%	Health Services	\$1,000
Organizations	Food Pantries	\$18,500
JEWETT CITY-		



### **Employee Volunteerism**

Throughout the year, members of our team could be seen in the community contributing their time, efforts and expertise.



## **Your Team for Fueling Growth**



Pictured from left to right: Mark Light, Senior Vice President, Chief Banking Officer; Bill Couture, Vice President, Commercial Loan Officer; Ernie Muccio, Senior Vice President, Chief Credit Officer; Matthew Voelker, Assistant Vice President, Business Loan Officer; John Couillard, Assistant Vice President, Commercial Loan Officer.

> **#10** Growth in Commercial Loan Volume

**#14** Growth in Residential Loan Volume

We have ranked in the

# 50 Fastest Growing Loan Providers in Connecticut.

**#17** Growth in Number of Commercial Loans

Source: Commercial Record. January 1 – June 30, 2024.

### Survival Systems Grows with Jewett City Savings Bank

Members of the Jewett City Savings Bank team joined Southeastern Connecticut Enterprise Region (seCTer) at the 25th anniversary celebration and new building ribbon-cutting of Survival Systems USA in Groton.



Pictured from left to right: Michael Alberts, President and CEO, Mark Light, Senior Vice President, Chief Banking Officer, and Ernie Muccio, Senior Vice President, Chief Credit Officer of Jewett City Savings Bank with Maria Hanna, Owner of Survival Systems, Inc.



# **Financial Statement**

(Dollar amounts in thousands)

		2024	2023		2022		2021		2020
Condensed Statement of Operations									
Interest and dividend income	\$	21,906	\$ 18,899	\$	15,088	\$	13,171	\$	12,354
Interest expense		4,449	2,096		842		1,009		1,457
Net interest income		17,457	16,803		14,246		12,162		10,897
Provision for loan losses		1,571	723		1,047		545		855
Noninterest income		3,306	2,903		1,655		3,280		2,540
Noninterest expense		14,173	13,550		12,034		11,898		10,495
Provision for income taxes		1,052	1,175		629		491		387
Net income	\$	3,967	\$ 4,258	\$	2,191	\$	2,508	\$	1,700
Performance Ratios									
Return on average assets		0.93%	1.06%		0.54%		0.66%		0.51%
Yield on average earning assets		5.46%	5.04%		3.92%		3.67%		3.98%
Cost of average interest bearing liabilities		1.23%	0.61%		0.24%		0.31%		0.51%
Net interest margin		4.35%	4.48%		3.70%		3.39%		3.51%
Average earning assets to average assets		93.8%	93.7%		94.2%		93.8%		92.9%
Noninterest expense as percent of average assets	5	3.31%	3.39%		2.95%		3.11%		3.14%
Noninterest income as percent of average assets		0.77%	0.73%		0.41%		0.86%		0.76%
Condensed Balance Sheet (as of December 31)									
Cash and due from banks	\$	3,915	\$ 4,389	\$	3,921	\$	3,005	\$	2,887
Interest bearing deposits		24,712	27,943		35,198		56,841		48,451
Investment securities		28,061	33,228		36,015		32,338		23,196
Loans receivable, net		358,395	328,106		304,353	2	284,780		262,976
Premises and equipment, net		6,401	5,872		5,635		6,146		6,748
Other assets		21,479	20,288		19,059		18,584		17,981
Total assets	\$	442,963	\$ 419,826	\$	404,181	\$4	01,694	\$ 3	362,239
Deposits	\$	357,136	\$ 343,832	\$	335,785	\$3	329,558	\$ 2	284,116
Borrowings		15,186	9,517		8,107		14,107		22,770
Other liabilities		7,337	7,237		6,445		4,680		4,342
Retained earnings		63,304	59,240		53,844		53,349		51,011
Total liabilities and retained earnings	\$	442,963	\$ 419,826	\$ /	404,181	\$4	01,694	\$ 3	362,239
Average Balance Sheet (YTD)									
Average Earning Assets	\$	401,163	\$ 375,191	\$	384,952	\$3	358,804	\$ 3	310,586
Average Cost Liabilities									
Average Cost Liabilities		363,020	340,875		354,170	3	828,361		282,923

### **Financial Highlights**



Total Assets **442.9** MILLION







\$30.3 MILLION







Total Consumer Loans Funded \$22.5 MILLION

### **Your Leadership Team**



#### **Board of Directors**

Diane Manning, Chairman Brian Andstrom, Vice Chairman Michael Alberts, President & CEO Betsy Barrett Louis Demicco III Matthew S. Desaulnier Graeme Everson Beth Steele R. James Thevenet

#### **Directors Emeritus**

John Burke Louis Demicco, Jr. Norman Gileau Reino Horstmeyer Kevin Merchant David Panteleakos Gary Peloquin Gail Rooke-Norman Phillip Tetreault R. Avery Tillinghast



#### Senior Management

Michael Alberts President and Chief Executive Officer

Diana Rose Executive Vice President and Secretary, Chief Administrative Officer

Peter Cannon Senior Vice President, Chief Compliance Officer

Mark Light Senior Vice President, Chief Banking Officer

**Ernest Muccio** Senior Vice President, Chief Credit Officer

Jonathan Roy Senior Vice President and Treasurer, Chief Financial Officer

Sandra Boucher Vice President, Branch Administrator





### Jewett City Savings Bank Elects New Chairman and Vice Chairman

Elected as the first female Chairman of the Board in the history of the Bank, Diane Manning has been a Corporator of the Bank since 2004 and joined the Board of Directors in 2007. She has served as the President/CEO of United Services, Inc. in Dayville for over 20 years, and holds a Master of Business Administration (MBA) in Finance and Health Systems Management from the University of Connecticut.

Brian Andstrom has more than 45 years of experience as a real estate broker and developer in Connecticut and Rhode Island. A graduate of the Realtors Institute, he also holds a surveying technology degree from Vermont Tech. Joining the Bank as a Corporator in 2012, Andstrom was later elected to the Board of Directors in 2015.

# Leadership

#### **Bank Management**

William Couture, Vice President, Commercial Loan Officer Kevin Goyen, Vice President, Director of Information Technology Tomasz Kosek, Vice President Katherine Quackenbush, Vice President, Director of Human Resources Terrill Sabourin, Vice President, Operations & eBanking Officer Jane Watson, Vice President, Assistant Controller Sonya Armstrong, Assistant Vice President, Loan Operations Manager Karen Brodeur, Assistant Vice President, Commercial Credit Manager John Couillard, Assistant Vice President, Commercial Loan Officer Lisa Legler, Assistant Vice President, Branch Manager Brett Lovett, Assistant Vice President, Branch Manager Monigue Mailloux, Assistant Vice President, Commercial Credit Analyst Timothy Murray, Assistant Vice President, Security Officer Raymond Perry, Assistant Vice President Brian Streigle, Assistant Vice President, Branch Manager Matthew Voelker, Assistant Vice President, Business Loan Officer Melissa Waite, Assistant Vice President, Branch Manager Sarah Wallace, Assistant Vice President, Branch Manager Justin Croteau, Branch Manager

#### Corporators

**Michael Alberts** Christopher Anderson **Brian Andstrom Betsy Barrett** Kate Beauparlant Robert Boyd III \* Amanda Brycki Paul Brycki John Burke Mary Jane Burke Paul Chase Don Kyle Collins, Jr. Donna Copeland Nancy Cowser Gaston Cyr Scott Davis Louis Demicco Jr. Louis Demicco III Matthew Desaulnier Joseph Dudek Graeme Everson John Faulise, Jr.

Sheila Frost Nicholas Fusaro Norman Gileau \* **Douglas Hall** Elena Hermonot **Reino Horstmeyer** Wayne Jolley **Courtland Kinnie** Lionel LaSalle, II John Lucey Josue Luna Theresa Madonna **Diane Manning** Hope Marandola Frederick Marzec, Jr. Kevin Merchant Melissa Meyers **Emily Norman Ernest Norman** Stuart Norman, Jr. Elizabeth Osga Erin Palonen

**David Panteleakos** Gary Peloquin Jeffrey Peloquin **Bruce Prescott** Jeffrey Rawson Gail Rooke-Norman Earl Rosebrooks Susan Rourke Christian Sarantopoulos Katina Simmons **Beth Steele Phillip Tetreault** R. James Thevenet R. Avery Tillinghast Kevin Trahan James Zahansky Joel Zuckerbraun

\*Corporator Emeritus

### In Memoriam

Charlotte Geer Corporator 2013-2025

#### **Our Locations**

Jewett City 111 Main Street Plainfield 48 Norwich Road Brooklyn 490 Providence Road Dayville 560 Hartford Pike Preston 353 Route 165 Pawcatuck 46 West Broad Street Putnam 233A Kennedy Drive



Jewett City Savings Bank

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